

# Memorandum

**To:** Teale Data Center Customers

**Date:** June 22, 2001

**From:** Stephen P. Teale Data Center

**Subject:** New and Revised Mid-Range Rates

The Teale Data Center is pleased to announce a reduction in the published Billing Rates Schedule for UNIX Processor, UNIX Storage, and NT Shared SQL Server Platforms. Additionally, Teale is introducing two new mid-range processing platforms -- Unisys ES7000 and AIX (IBM RS/6000). These changes, which will be implemented retroactively effective January 1, 2001, are as follows:

## UNIX Processor & Storage

The following details the new UNIX processor and storage rates. Primary storage rates were reduced from \$41 per GB/month to \$20 per GB/month. Mirrored storage rates were reduced from \$41 per GB/month to \$16 per GB/month.

	Current Rates	New UNIX Server Rates	
		High-End Server (E-xxxx)	Low-End Server (E-xxx, Ultra)
Base System (1 Proc.) Rate	\$2,750/mo.	\$2,750/mo.	\$2,675/mo.
Additional Processor Rate	\$2,750/mo.	\$2,750/mo.	\$150/mo.
Additional 256MB Memory	incl. w/add proc.	incl. w/add proc.	\$60/mo.
Primary Storage Rate	\$41/GB/mo.	\$20/GB/mo.	\$20/GB/mo.
Mirrored Storage Rate	\$41/GB/mo.	\$16/GB/mo.	\$16/GB/mo.
Dedicated Server Rate	\$500/mo.	\$500/mo.	none
One-Time Setup Fee	None	None	\$250
Support fee for each concurrent Oracle user*	\$53	\$53	\$53

\*This rate may change following analysis of the statewide Enterprise license for Oracle products.

**Shared NT SQL Server Platform**

The following details the changes in the Shared NT SQL Server Platform. Shared NT SQL server rates were reduced from \$650 per month to \$250 per month.

	<b>Current Rates</b>	<b>New Rates</b>
Dedicated single processor NT server w/27 GB storage	\$1,250	\$1,250
Shared NT SQL server, per instance with 9/GB storage/customer	\$650	\$250
Dedicated multi-processor (2-4 processors) NT server w/27 GB	\$1,630	\$1,630
Additional storage, 27 GB increments	\$30.00	\$30.00
One-time set-up charge	\$460.00	\$460.00

**Unisys ES7000 Platform** (New service)

- \$21,500 per month for a base 16-processor system (either a 2 or 4 partition system with 8 or 4 processors per partition).
- \$1,800 per month for an additional 4-processor augmentation to an existing partition.
- \$3,750 per month for an additional partition with 4 processors.
- \$8/GB per month for storage on this platform.

**AIX (IBM RS/6000) Platform** (New service)

- \$9,200 per month for the base system with a node to be used as an Application Server and \$6,200 per month for an additional 2-processor node.
- \$9,800 per month for a node to be used as a Web Server and \$6,700 per month for an additional 2-processor node.
- \$10,400 per month for a node to be used as a Database Server and \$7,400 for an additional 2-processor node.
- \$3.50/GB per month for internal storage.

The reductions detailed above will be calculated for January 1, 2001 through May 31, 2001, and the retroactive credits will be included on the June 2001 invoice.

To view a copy of the complete Teale Billing Rate package, please access Teale's web site at: [www.teale.ca.gov/services/billing/](http://www.teale.ca.gov/services/billing/). A hard copy may be requested from your Customer Relations Representative at (916) 464-3712 (CALNET 433-3712). If you have any questions or require additional information, please call Colleen Field, Financial Analysis and Chargeback Systems Manager, at (916) 464-0997 (CALNET 433-0997).



**GLEN S. MATSUOKA**  
Acting Director